Solid Waste Collection

New Contract

Public Works Department

City of Newcastle

City Council Meeting

July 17, 2018

New Service Enhancements

- Embedded yard & food waste collection(SFR)
  → Year-round weekly service
- Mandatory use of company-provided carts (no personal cans)
- Universal cart colors
- Embedded commercial recycling
- Kitchen food scrap container provided (SFR)
- 6 garbage & recycling solar compactors in Downtown

Proposed Rates - Residential

RESIDENTIAL	Garbage & Recycle Rates (Current)	Yard Waste Rates 96-gal (Current)	Total (Current)	Street/Admin Fee = 8.50%	
				Proposed Rate (monthly)	Increase (decrease)
20-gal	$ 22.73	$ 12.20	$ 34.93	$ 31.35	$ (3.58)
35-gal	$ 30.08	$ 12.20	$ 42.28	$ 38.22	$ (4.06)
45-gal (NEW)	N/A	N/A	N/A	$ 41.68	N/A
64-gal	$ 39.75	$ 12.20	$ 51.95	$ 47.36	$ (4.59)
96-gal	$ 51.01	$ 12.20	$ 63.21	$ 59.02	$ (4.19)

NOTE: Current rates listed above do not include;

- Current recycling rebate (will end on 12/31/2018)
- Current Recycling processing surcharge ($0.73/mo)

Proposed Rates - Commercial

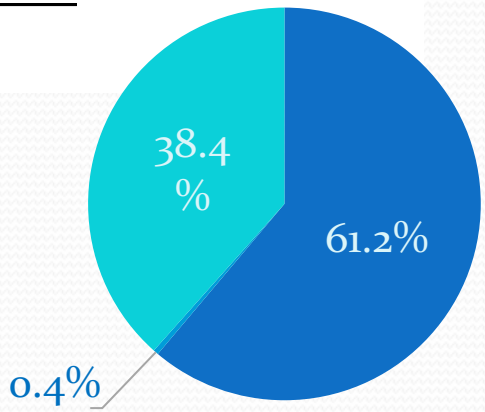
COMMERCIAL	Garbage Rates (Current)	Recycle Rates	Total (Current)	Street/Admin Fee = 8.50%	
				Proposed Rate (monthly)	Increase (decrease)
1-yard	$ 93.54	N/A	$ 93.54	$ 121.92	$ 28.38
1.5-yard	$ 128.33	N/A	$ 128.33	$ 210.25	$ 81.92
2-yard	$ 161.29	N/A	$ 161.29	$ 210.25	$ 48.96
3-yard	$ 237.00	N/A	$ 237.00	$ 308.94	$ 71.94
4-yard	$ 290.37	N/A	$ 290.37	$ 378.49	$ 88.12
6-yard	$ 400.76	N/A	$ 400.76	$ 522.40	$ 121.64
8-yard	$ 502.82	N/A	$ 502.82	$ 655.44	$ 152.62

NOTE: Recycling service is currently open market. Proposed rates include recycling service.

Proposed Rates - Residential

- 8.50% Street/Admin Fee

Effect of New Contract with **8.50%** Street/Admin Fee	Residential Customers (No.)	Residential Customers (%)	Current Yard/Food Waste Subscriber
Decrease	1,853	61.2%	Yes
Increase	13	0.4%	Yes
Increase	1,164	38.4%	No
TOTAL	3,030	100%	



Proposed Rates - Residential

- Illustrative samples – Actual customer bills

  → *Represents 81.5% of all residential customers*

  → *Does not take into account the following:*

  - *Current recycling rebate (will end on 12/31/2018)*
  - *Current Recycling processing surcharge ($0.73/mo)*

Residential customer with yard waste service

WASTE MANAGEMENT

INVOICE

Customer ID:	**1-82166-**
Customer Name:	
Service Period:	05/01/18-07/31/18
Invoice Date:	07/01/2018
Invoice Number:	0541332-2565-3

How To Contact Us	Your Payment Is Due	Your Total Due
Visit **wm.com** To setup your online profile, sign up for paperless statements, manage your account, view holiday schedules, pay your invoice or schedule a pickup Customer Service: **(800) 592-9995**	**07/31/2018** If full payment of the invoiced amount is not received on or before the delinquent date, you will be charged a monthly late charge of 1% of the unpaid amount, with a minimum monthly charge of $1, or such lesser late charge allowed under applicable law, regulation or contract.	**$129.61** See Reverse for Important Messages

Previous Balance	+	Payments	+	Adjustments	+	Current Charges	=	Total Due
126.49		(126.49)		0.00		129.61		**129.61**

Details for Service Location: **120th Ave SE, Newcastle WA 98056-2009** **Customer ID: 1-82166-**

Description	Date	Ticket	Quantity	Amount
1-96 Gallon cart yard waste	05/01/18		1.00	36.60
County hazardous waste program	05/01/18		1.00	2.52
Rebate	05/01/18		1.00	(4.26)
Recycling processing surcharge NEW: $0.73/mo. (UTC)	05/01/18		1.00	2.19
1-35 Gallon cart	05/01/18		1.00	90.24
Refuse tax				2.32
Total Current Charges				**129.61**

Please detach and send the lower portion with payment --- (no cash or staples)

WASTE MANAGEMENT

WASTE MANAGEMENT OF SEATTLE
PO BOX 42150
PHOENIX, AZ 85080
(800) 592-9995

WWW.WMNORTHWEST.COM

Invoice Date	Invoice Number	Customer ID (Include with your payment)
07/01/2018	0541332-2565-3	1-82166-
Payment Terms	**Total Due**	**Amount**
Total Due by 07/31/2018	$129.61	

2565000018216675001005413320000001296100000012961 1

I1055R74

120TH AVE SE
NEWCASTLE WA 98056-2009

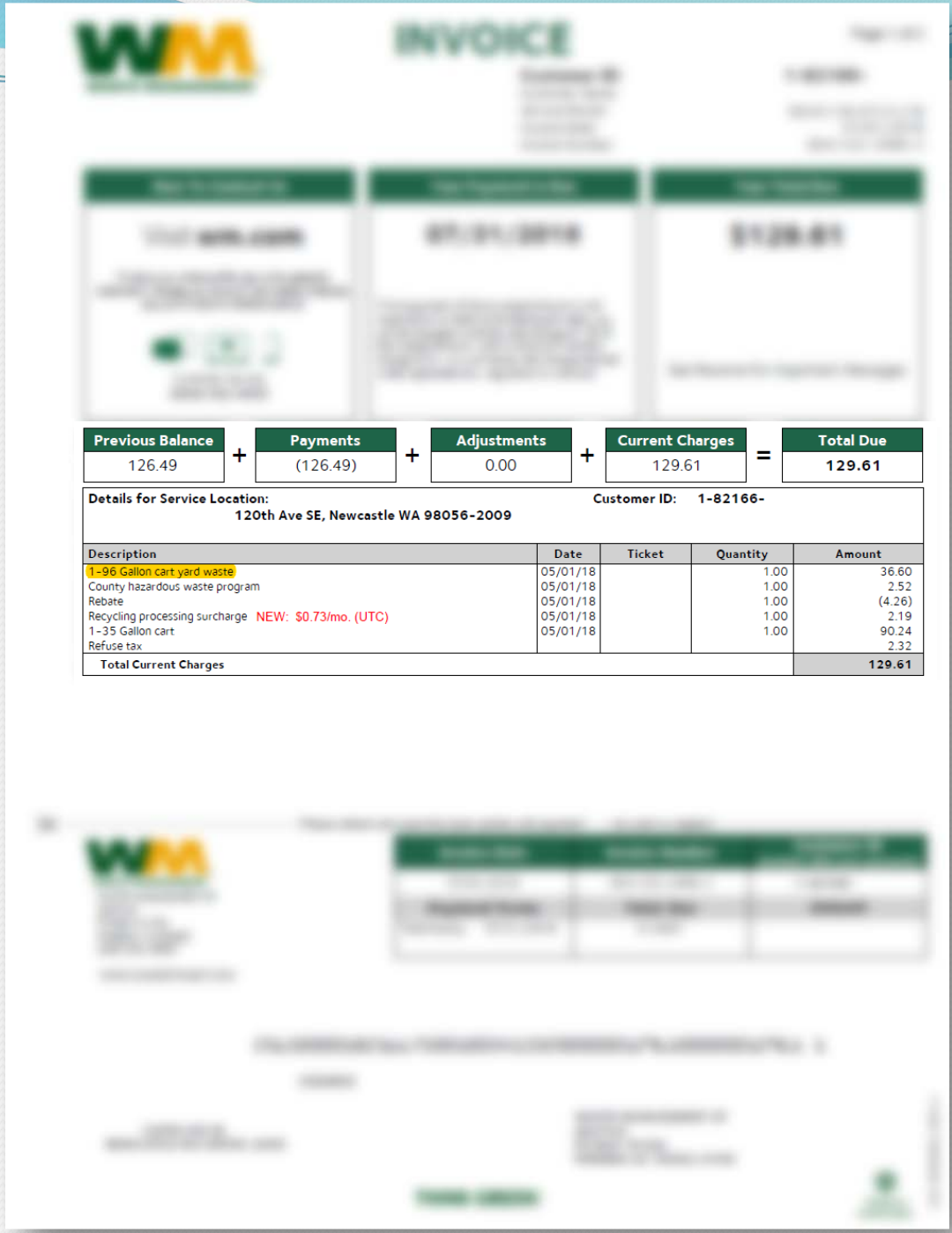
WASTE MANAGEMENT OF SEATTLE
PO BOX 79168
PHOENIX AZ 85062-9168

THINK GREEN.

Printed on recycled paper.

420-0000098-2565-4

Residential customer with yard waste service



INVOICE

Previous Balance	+	Payments	+	Adjustments	+	Current Charges	=	Total Due
126.49		(126.49)		0.00		129.61		129.61

Details for Service Location: 120th Ave SE, Newcastle WA 98056-2009 **Customer ID:** 1-82166-

Description	Date	Ticket	Quantity	Amount
1-96 Gallon cart yard waste	05/01/18		1.00	36.60
County hazardous waste program	05/01/18		1.00	2.52
Rebate	05/01/18		1.00	(4.26)
Recycling processing surcharge NEW: $0.73/mo. (UTC)	05/01/18		1.00	2.19
1-35 Gallon cart	05/01/18		1.00	90.24
Refuse tax				2.32
Total Current Charges				**129.61**

INVOICE

Previous Balance	+	Payments	+	Adjustments	+	Current Charges	=	Total Due
126.49		(126.49)		0.00		129.61		**129.61**

Details for Service Location: **120th Ave SE, Newcastle WA 98056-2009**

Customer ID: **1-82166-**

Description	Date	Ticket	Quantity	Amount	
1-96 Gallon cart yard waste	05/01/18	Embedded yard waste →	$0		~~36.60~~
County hazardous waste program	05/01/18				2.52
Rebate	05/01/18	Recycle rebate ending →	$0		~~(4.26)~~
Recycling processing surcharge NEW: $0.73/mo. (UTC)	05/01/18	Processing surcharge ends →	$0		~~2.19~~
1-35 Gallon cart	05/01/18	New combined rate →	$114.65		~~98.24~~
Refuse tax					2.32
Total Current Charges					~~129.61~~

New Total Bill = $119.49

Residential customer with yard waste service

Residential customer without yard waste service

WASTE MANAGEMENT

INVOICE

Customer ID:	1-82167-
Customer Name:	
Service Period:	05/01/18-07/31/18
Invoice Date:	07/01/2018
Invoice Number:	0541333-2565-1

How To Contact Us	Your Payment Is Due	Your Total Due
Visit **wm.com** To setup your online profile, sign up for paperless statements, manage your account, view holiday schedules, pay your invoice or schedule a pickup Customer Service: (800) 592-9995	**07/31/2018** If full payment of the invoiced amount is not received on or before the delinquent date, you will be charged a monthly late charge of 1% of the unpaid amount, with a minimum monthly charge of $1, or such lesser late charge allowed under applicable law, regulation or contract.	**$93.01** See Reverse for Important Messages

Previous Balance	+	Payments	+	Adjustments	+	Current Charges	=	Total Due
89.89		(89.89)		0.00		93.01		93.01

Details for Service Location: SE 75th Pl, Newcastle WA 98056-1310 **Customer ID:** 1-82167-

NO YARD WASTE

Description	Date	Ticket	Quantity	Amount
County hazardous waste program	05/01/18		1.00	2.52
Rebate	05/01/18		1.00	(4.26)
Recycling processing surcharge NEW: $0.73/mo. (UTC)	05/01/18		1.00	2.19
1-35 Gallon cart	05/01/18		1.00	90.24
Refuse tax				2.32
Total Current Charges				**93.01**

Please detach and send the lower portion with payment --- (no cash or staples)

WASTE MANAGEMENT

WASTE MANAGEMENT OF SEATTLE
PO BOX 42150
PHOENIX, AZ 85080
(800) 592-9995

WWW.WMNORTHWEST.COM

Invoice Date	Invoice Number	Customer ID (Include with your payment)
07/01/2018	0541333-2565-1	1-82167-
Payment Terms	**Total Due**	**Amount**
Total Due by 07/31/2018	$93.01	

2565000018216755004005413330000000093010000000093015

I1055R74

SE 75TH PL
RENTON WA 98056-1310

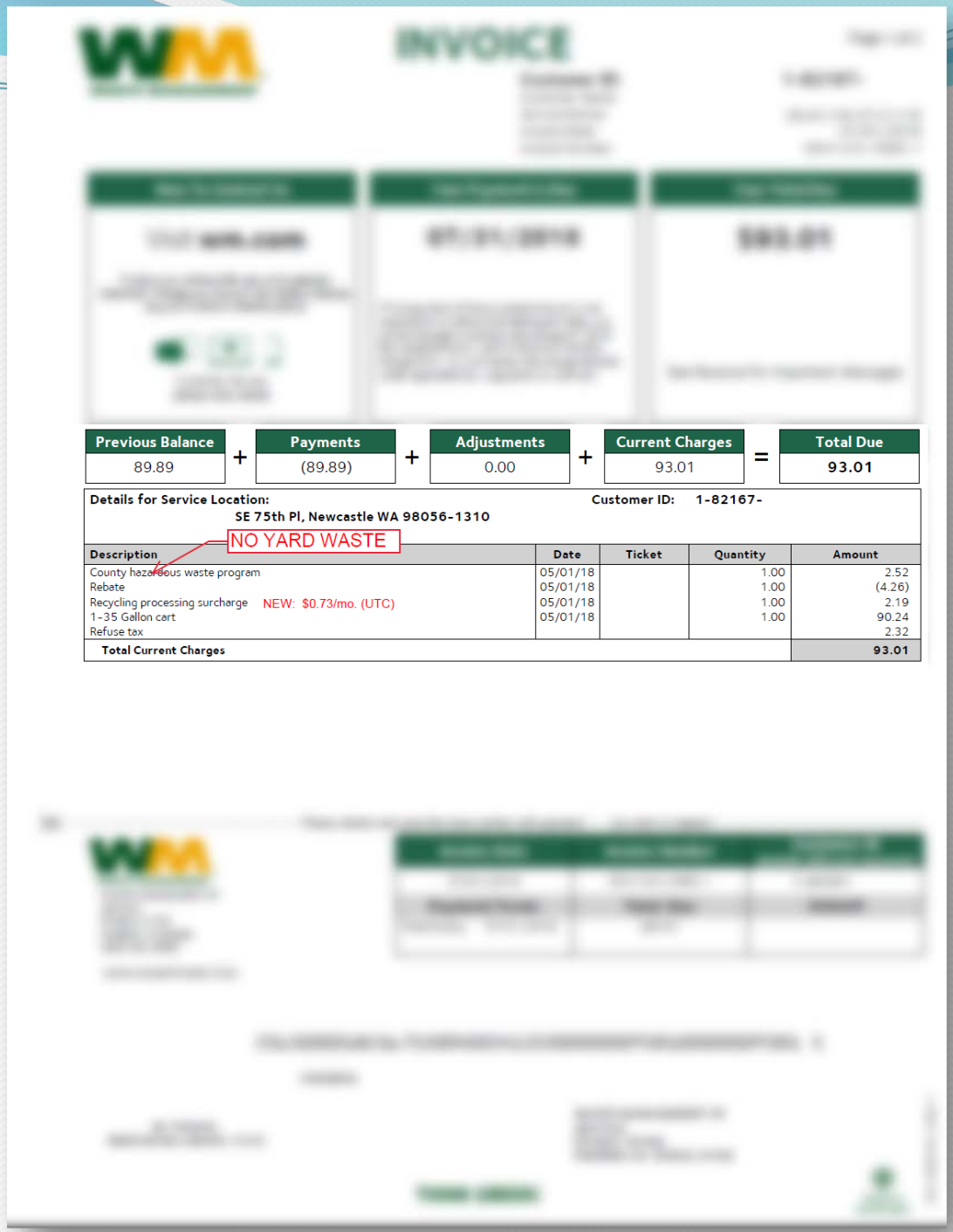
WASTE MANAGEMENT OF SEATTLE
PO BOX 79168
PHOENIX AZ 85062-9168

THINK GREEN.

Printed on recycled paper.

4-20-00000105-2565-7

Residential customer without yard waste service



INVOICE

Previous Balance	+	Payments	+	Adjustments	+	Current Charges	=	Total Due
89.89		(89.89)		0.00		93.01		93.01

Details for Service Location: SE 75th Pl, Newcastle WA 98056-1310 **Customer ID:** 1-82167-

NO YARD WASTE

Description	Date	Ticket	Quantity	Amount
County hazardous waste program	05/01/18		1.00	2.52
Rebate	05/01/18		1.00	(4.26)
Recycling processing surcharge NEW: $0.73/mo. (UTC)	05/01/18		1.00	2.19
1-35 Gallon cart	05/01/18		1.00	90.24
Refuse tax				2.32
Total Current Charges				**93.01**

INVOICE

Previous Balance	+	Payments	+	Adjustments	+	Current Charges	=	Total Due
89.89		(89.89)		0.00		93.01		**93.01**

Details for Service Location: **SE 75th Pl, Newcastle WA 98056-1310**

Customer ID: **1-82167-**

NO YARD WASTE

Description	Date	Ticket	Quantity	Amount
County hazardous waste program	05/01/18		1.00	2.52
Rebate	05/01/18	Recycle rebate ending →	$0	~~(4.26)~~
Recycling processing surcharge NEW: $0.73/mo. (UTC)	05/01/18	Processing surcharge ends →	$0	~~2.19~~
1-35 Gallon cart	05/01/18	New combined rate →	$114.65	~~99.24~~
Refuse tax				2.32
Total Current Charges				~~93.01~~

New Total Bill = $119.49

Residential customer without yard waste service

Other Agency Rates

RESIDENTIAL	Garbage & Recycle Rates (Current)	Yard Waste Rates 96-gal (Current)	Total (Current)	NEWCASTLE	MUKILTEO	NORMANDY PARK	LAKE FOREST PARK	SAMMAMISH	RENTON	BELLEVUE
				2018 WM Proposed Rate (monthly)	2018 WM Current Rate (Monthly)	2017 WM Current Rate (Monthly)	2017 Republic Current Rate (Monthly)	2016 Republic Current Rate (Monthly)	2016 Republic Current Rate (Monthly)	2013 Republic Current Rate (Monthly)
Administrative Fee			No	Yes	Yes	No	Yes	No	No	No
Garbage service			weekly	weekly	weekly	weekly	weekly	weekly	E/O week	weekly
Recycle service			E/O week	E/O week	E/O week	E/O week	E/O week	weekly	E/O week	weekly
Food/Yard waste service			weekly	weekly	weekly	E/O week	weekly	weekly	weekly	weekly
20-gal	$ 22.73	$ 12.20	$ 34.93	$ 31.35	$ 28.67	$ 26.97	$ 19.19	$ 28.71	$ 17.33	$ 12.89
35-gal	$ 30.08	$ 12.20	$ 42.28	$ 38.22	$ 33.48	$ 31.53	$ 28.52	$ 32.76	$ 18.27	$ 22.68
45-gal (NEW)	N/A	N/A	N/A	$ 41.68	$ 37.98	N/A	$ 35.64	N/A	$ 18.54	$ 25.85
64-gal	$ 39.75	$ 12.20	$ 51.95	$ 47.36	$ 41.97	$ 41.11	$ 39.90	$ 41.33	$ 19.20	$ 30.25
96-gal	$ 51.01	$ 12.20	$ 63.21	$ 59.02	$ 50.09	$ 50.75	$ 53.08	$ 48.97	$ 21.04	$ 34.96

POST CHINA SWORD

Other Agency Rates

- Current activity:
  - Mukilteo (RFP – 1 response, awarded contract 7/16)
  - Snoqualmie (direct negotiations)
  - Auburn (direct negotiations)
  - Mercer Island (RFP)

Administrative Fee

Other Agency examples:

- Bellevue, 3.4%
- Bothell, 8.0%
- Burien, 13.1%
- Kent, $50,000/month
- Kirkland (operates as a utility)
- Lake Forest Park, 6.0%
- Maple Valley, 2.3%
- Mukilteo, 6.7%
- Redmond, 7.9%
- SeaTac, 5.3%
- Snoqualmie, 12%

Schedule

- Tonight — Approve contract
- August, 2019 — Order carts, begin transition planning
- February 1, 2019: — Begin new service

Questions | Discussion

Reference material

City of Newcastle

Residential Customers

Complaint Log

June 2018

Account #	Date Logged	Date Resolved	Ticket #	Complaint Category	Customer Name	Address	Phone #	Description	Resolution
420-161	06/28/2018	06/28/2018	8798236	Complaint about a driver	FUJIKI, K	6631 112TH AVE SE	(206) 617-9757	DISPUTES CNO YDW	SITE VISIT DONE, CAN WAS PICKED UP TODAY PER THE DRIVER
420-717	06/25/2018	06/26/2018	8782875	Driver compliment	RYBURN, ROSANNE	7903 122ND PL SE	(206) 518-8177	RCY DRIVER COMPLIMENT	THANKS FOR THE COMPLIMENT
420-965	06/11/2018	06/11/2018	8723047	Misplaced container	TRACEY, SINDI AND MICHAEL	8016 118TH CT SE	(425) 228-5445	DRIVER PLACED COMNT IN ST	REVIEWED WTIH THE DRIVERS THAT SERVICE THE AR EA
420-965	06/11/2018	06/11/2018	8723050	Complaint about a driver	TRACEY, SINDI AND MICHAEL	8016 118TH CT SE	(425) 228-5445	DRIVER PLACED CONT ON SIDE	REVIEWED WITH DRIVERS
420-1063	06/13/2018	06/13/2018	8731561	Complaint about a driver	WALL, JEFF	7336 125TH PL SE	(425) 277-5120	PARTIAL DUMP AND MISSES OFTEN	SITE VISIT DONE, WILL BE PICKED UP ON
420-2682	06/11/2018	06/12/2018	8724713	Complaint about a driver	POPEK, RICHARD	7215 122ND AVE SE	(425) 255-7216	MPU RCY	COMPLETED TODAY-COMPLETED TODAY
420-5218	06/11/2018	06/12/2018	8724627	Complaint about a driver	MCNAIR, GABRIELLLE	7104 121ST AVE SE	(425) 395-6263	MULTIPLE PARTIAL DUMPS YDW	SITE VISIT DONE, YW DRIVER WILL COLLECT THIS ON WED
420-5399	06/26/2018	06/28/2018	8787963	Complaint about a driver	INGERSOLL, SCOTT	7005 121ST PL SE	(425) 890-9205	DISPUTES CNO	PICKED UP TODAY BY YL ROUTE
420-5444	06/05/2018	06/05/2018	8696377	Repeat missed pickup	COHEN, COBY	13618 SE 89TH PL	(206) 853-5588	COU STILL NOT DONE	I WILL HAVE DRIVER GO BY TODAY AND REVIEW
420-5889	06/06/2018	06/08/2018	8705886	Complaint about a driver	SMITH, BRITANY	6968 134TH CT SE UNIT C	(208) 921-8840	MISSED YDW 4 TIMES	SITE VISIT DONE, REVIEWED WITH DRIVER, PICKE D UP ON 6.7 PER DRIVER
420-5889	06/06/18	06/07/18	938753	Missed pickup	SMITH, BRITANY	6968 134TH CT SE UNIT C	(208) 921-8840	1-35 GAL CART YDW	RECOVERED
420-972	06/12/18	06/12/18	956592	Missed pickup	HALL, JOHN	12607 SE 85TH PL	(425) 793-5370	1-96 GAL CART YDW	RECOVERED
420-1063	06/12/18	06/12/18	956593	Missed pickup	WALL, JEFF	7336 125TH PL SE	(425) 277-5120	1 - 96 GAL CART RCY	RECOVERED
420-3693	06/12/18	06/13/18	959677	Missed pickup	SADLER, KIM	7038 121ST PL SE	(425) 750-0781	1 - 96 GAL CART RCY	RECOVERED
420-5662	06/12/18	06/13/18	959898	Missed pickup	GOSNELL, NICOLAS	7208 121ST PL SE	(808) 722-2735	1 - 96 GAL CART RCY	RECOVERED
420-3509	06/13/18	06/13/18	961920	Missed pickup	CALDERON, DEBBIE	15214 SE 82ND CT	(425) 466-4554	1 - 96 GAL CART RCY	RECOVERED
420-5996	06/13/18	06/13/18	961921	Missed pickup	NIEDO, JENNIFER	7233 135TH PL SE	(206) 255-9981	1 - 96 GAL CART RCY	RECOVERED
420-173	06/13/18	06/13/18	962955	Missed pickup	GLENN, MIKE	11405 SE MAY CREEK PARK	(425) 255-8351	1-64 GAL CART YDW	RECOVERED
420-6058	06/13/18	06/13/18	962985	Missed pickup	BENNION, ROBERT	8102 155TH AVE SE	(206) 250-7620	1 - 96 GAL CART RCY	RECOVERED
420-907	06/13/18	06/13/18	963037	Missed pickup	O'NEAL, ERIC AND ALICIA	7055 122ND AVE SE	(425) 793-0022	1 - 96 GAL CART RCY	RECOVERED
420-4717	06/13/18	06/14/18	967060	Missed pickup	GRANT, CAROL	13521 SE 81ST PL	(425) 496-8870	1 - 96 GAL CART RCY	RECOVERED
420-5728	06/13/18	06/14/18	967143	Missed pickup	SHIVAKUMAR, ASHWIN	7401 118TH AVE SE	(217) 419-1178	1 - 96 GAL CART RCY	RECOVERED
420-2165	06/14/18	06/15/18	971241	Missed pickup	TINGVALL, DOUG	8310 154TH AVE SE	(425) 255-9500	1 - 96 GAL CART RCY	RECOVERED
420-3423	06/14/18	06/15/18	971558	Missed pickup	ROEMER, KENNY	15212 SE 83RD LN	(425) 786-5558	1 - 96 GAL CART RCY	RECOVERED

Proposed Rates - Residential

RESIDENTIAL	Garbage & Recycle Rates (Current)	Yard Waste Rates 96-gal (Current)	Total (Current)	Street/Admin Fee = 0%		Street/Admin Fee = 4.25%		Street/Admin Fee = 8.50%	
				Proposed Rate (monthly)	Increase (decrease)	Proposed Rate (monthly)	Increase (decrease)	Proposed Rate (monthly)	Increase (decrease)
20-gal	$ 22.73	$ 12.20	$ 34.93	$ 28.86	$ (6.07)	$ 30.10	$ (4.83)	$ 31.35	$ (3.58)
35-gal	$ 30.08	$ 12.20	$ 42.28	$ 35.18	$ (7.10)	$ 36.70	$ (5.58)	$ 38.22	$ (4.06)
45-gal (NEW)	N/A	N/A	N/A	$ 38.37	N/A	$ 40.03	N/A	$ 41.68	N/A
64-gal	$ 39.75	$ 12.20	$ 51.95	$ 43.60	$ (8.35)	$ 45.48	$ (6.47)	$ 47.36	$ (4.59)
96-gal	$ 51.01	$ 12.20	$ 63.21	$ 54.33	$ (8.88)	$ 56.67	$ (6.54)	$ 59.02	$ (4.19)

NOTE: Current rates listed above do not include;

- Current recycling rebate (will end on 12/31/2018)
- Current Recycling processing surcharge ($0.73/mo)

Proposed Rates - Commercial

COMMERCIAL	Garbage Rates (Current)	Recycle Rates	Total (Current)	Street/Admin Fee = 0%		Street/Admin Fee = 4.25%		Street/Admin Fee = 8.50%	
				Proposed Rate (monthly)	Increase (decrease)	Proposed Rate (monthly)	Increase (decrease)	Proposed Rate (monthly)	Increase (decrease)
1-yard	$ 93.54	N/A	$ 93.54	$ 112.24	$ 18.70	$ 117.08	$ 23.54	$ 121.92	$ 28.38
1.5-yard	$ 128.33	N/A	$ 128.33	$ 193.55	$ 65.22	$ 201.90	$ 73.57	$ 210.25	$ 81.92
2-yard	$ 161.29	N/A	$ 161.29	$ 193.55	$ 32.26	$ 201.90	$ 40.61	$ 210.25	$ 48.96
3-yard	$ 237.00	N/A	$ 237.00	$ 284.40	$ 47.40	$ 296.67	$ 59.67	$ 308.94	$ 71.94
4-yard	$ 290.37	N/A	$ 290.37	$ 348.43	$ 58.06	$ 363.46	$ 73.09	$ 378.49	$ 88.12
6-yard	$ 400.76	N/A	$ 400.76	$ 480.91	$ 80.15	$ 501.66	$ 100.90	$ 522.40	$ 121.64
8-yard	$ 502.82	N/A	$ 502.82	$ 603.38	$ 100.56	$ 629.41	$ 126.59	$ 655.44	$ 152.62

CURRENT SERVICE	CUSTOMER COUNT	% of TOTAL RESIDENTIAL ACCOUNTS	CURRENT RATE (monthly)	Street/Admin Fee = 0% PROPOSED RATE (monthly)	Street/Admin Fee = 0% Increase (decrease)	Street/Admin Fee = 4.25% PROPOSED RATE (monthly)	Street/Admin Fee = 4.25% Increase (decrease)	Street/Admin Fee = 8.50% PROPOSED RATE (monthly)	Street/Admin Fee = 8.50% Increase (decrease)
35-gal garbage 96-gal recycle 96-gal yard & food waste	407	12.9%	$ 42.28	**$ 35.18**	$ (7.10)	**$ 36.70**	$ (5.58)	**$ 38.22**	$ (4.06)
32-gal garbage (own can) 96-gal recycle 96-gal yard & food waste	279	8.9%	$ 40.40	**$ 35.18**	$ (5.22)	**$ 36.70**	$ (3.70)	**$ 38.22**	$ (2.18)
64-gal garbage 96-gal recycle 96-gal yard & food waste	224	7.1%	$ 51.95	**$ 43.60**	$ (8.35)	**$ 45.48**	$ (6.47)	**$ 47.36**	$ (4.59)
35-gal garbage 96-gal recycle 35-gal yard & food waste	146	4.6%	$ 40.08	**$ 35.18**	$ (4.90)	**$ 36.70**	$ (3.38)	**$ 38.22**	$ (1.86)
35-gal garbage 96-gal recycle 64-gal yard & food waste	142	4.5%	$ 41.08	**$ 35.18**	$ (5.90)	**$ 36.70**	$ (4.38)	**$ 38.22**	$ (2.86)
20-gal garbage 96-gal recycle 96-gal yard & food waste	135	4.3%	$ 34.93	**$ 28.86**	$ (6.07)	**$ 30.10**	$ (4.83)	**$ 31.35**	$ (3.58)
64-gal garbage 64-gal recycle 96-gal yard & food waste	118	3.8%	$ 50.75	**$ 43.60**	$ (7.15)	**$ 45.48**	$ (5.27)	**$ 47.36**	$ (3.39)
20-gal garbage (own can) 96-gal recycle 96-gal yard & food waste	68	2.2%	$ 41.08	**$ 28.86**	$ (12.22)	**$ 30.10**	$ (10.98)	**$ 31.35**	$ (9.73)
SUBTOTAL	*1,519*	*48.3%*							
35-gal garbage 96-gal recycle **No yard & food waste**	408	13.0%	$ 30.08	**$ 35.18**	$ 5.10	**$ 36.70**	$ 6.62	**$ 38.22**	$ 8.14
64-gal garbage 96-gal recycle **No yard & food waste**	294	9.3%	$ 39.75	**$ 43.60**	$ 3.85	**$ 45.48**	$ 5.73	**$ 47.36**	$ 7.61
20-gal garbage 96-gal recycle **No yard & food waste**	197	6.3%	$ 22.73	**$ 28.86**	$ 6.13	**$ 30.10**	$ 7.37	**$ 31.35**	$ 8.62
32-gal garbage (own can) 96-gal recycle **No yard & food waste**	145	4.6%	$ 28.20	**$ 35.18**	$ 6.98	**$ 36.70**	$ 8.50	**$ 38.22**	$ 10.02
SUBTOTAL	*1,044*	*33.2%*							
TOTAL	2,563	81.5%							

Proposed Rates - Commercial

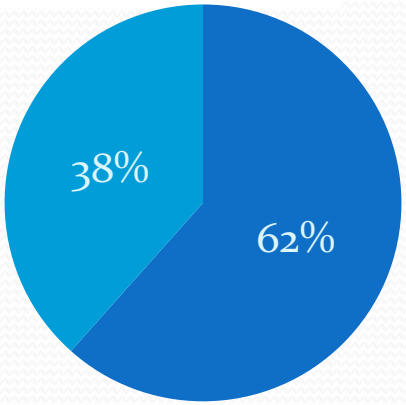
- Illustrative samples

CURRENT SERVICE	Garbage Rates (Current)	Recycle Rates (Current)	TOTAL CURRENT RATE (Monthly)	Street/Admin Fee = 0%		Street/Admin Fee = 4.25%		Street/Admin Fee = 8.50%	
				PROPOSED RATE (monthly)	Increase (decrease)	PROPOSED RATE (monthly)	Increase (decrease)	PROPOSED RATE (monthly)	Increase (decrease)
Newcastle Fruit & Produce									
(1) 8-yard 1x/week	$ 480.18	N/A	$ 502.78	$ 603.38	$ 100.60	$ 629.41	$ 126.63	$ 655.44	$ 152.66
Rent	$ 22.60	N/A							
YMCA									
(1) 8-yard 1x/week	$ 480.18	$ 140.23	$ 746.04	$ 603.38	$ (142.66)	$ 629.41	$ (116.63)	$ 655.44	$ (90.60)
Rent	$ 22.60	$ 12.00							
Gate & other fees	$	91.03							
Multi-family Residental									
(1) 6-yard 3x/week	$ 1,143.39	$ 300.00	$ 1,482.59	$ 1,442.72	$ (39.87)	$ 1,504.96	$ 22.37	$ 1,567.19	$ 84.60
Rent	$ 19.60	$ 19.60							

Proposed Rates - Residential

- No Street/Admin Fee

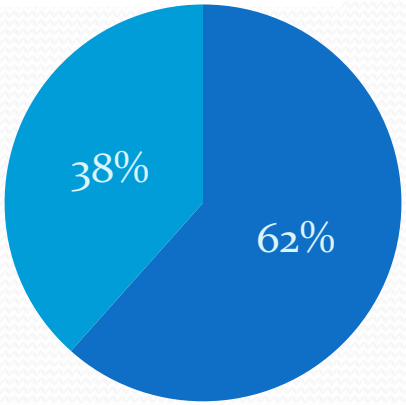
Effect of New Contract	Residential Customers (No.)	Residential Customers (%)	Current Yard/Food Waste Subscriber
Decrease	1,866	62%	Yes
Increase	1,164	38%	No
TOTAL	3,030	100%	



Proposed Rates - Residential

- 4.25% Street/Admin Fee

Effect of New Contract with **4.25%** Street/Admin Fee	Residential Customers (No.)	Residential Customers (%)	Current Yard/Food Waste Subscriber
Decrease	1,866	62%	Yes
Increase	1,164	38%	No
TOTAL	3,030	100%	



Administrative Fee

Other Agency examples:

Agency	Fee (%)	Notes
Bellevue	3.4	Utility tax?
Bothell	8.0	
Burien	13.1	
Kent	0.5	
Maple Valley	2.3	
Normandy Park	0	6% utility tax on solid waste
Redmond	7.9	6% garbage collection tax
Renton	0	6.8% utility tax on solid waste
Sammamish	0	
SeaTac	5.3	
Shoreline	0	

	Direct Renegotiation	Procure New Contract
	Negotiate new contract with Waste Management	Solicit Proposals(RFP)
PROS	• Maintain good working relationship • Expected rate relief sooner • Low risk • Potentially avoids transition • Less process	• Transparent • Higher confidence in best service & lowest rate
CONS	• Not a public process • Not certain of lowest rates	• Delayed rate relief • More process • Significant staff time required • Uncertainty

Staff Time Commitment

<u>Renegotiation</u>

- Negotiate Contract
- Negotiate Rates
- Approve Contract

<u>RFP</u>

- Finalize RFP
- Issue RFP
- Respond to bidder questions
- Process Submittals
- Establish review committee
- Respond to Public Records Requests
- Review & score proposals
- Perform reference checks
- Negotiate Contract
- Negotiate Rates
- Approve Contract
- *Facilitate transition questions*
- *Meet new staff*

New Contract Provisions

- Labor Disruption provisions
- Updated insurance and indemnity language
- Expanded curbside recyclables list
- Call-in recyclables service
- Lawn & food waste collection for multi-family & commercial